

## **ACQUISITION OF SYLVANIA LIGHTING SERVICES**

*Leading Service Companies Collaborate to Provide Canadian Lighting Maintenance Programs after Business Model Transition*

**Richmond Hill, Ontario, March 7, 2013** – ENERGY NETWORK SERVICES announces today that it has acquired the physical assets of Sylvania Lighting Services (SLS) Canadian maintenance division. This included operating facilities in addition to our pre-existing regional facilities. As part of the transition a number of SLS employees were retained under Energy Network Services. ENS has also taken on a number of national accounts previously serviced by SLS. ENS continues to provide seamless transfer of lighting maintenance to national accounts serviced by SLS. This acquisition has widened the base of national accounts and facilities across Canada for ENS. The transition will be effective February 1<sup>st</sup>.

ENS has national capabilities in all aspects of lighting, including indoor and outdoor maintenance as well as all types of signage. The company's resources will be significantly upgraded as a result of the acquisition of many SLS assets, including a considerable percentage of the SLS truck fleet, personnel, equipment and locations. The company will take over several active service contracts and install a full range of market-leading SYLVANIA products for the business they serve. ENS will purchase the products through SYLVANIA distributor partners.

"We aim to offer former SLS customers a seamless conversion from one organization to the other," Krishan Bhatia, President of ENS said. "This business development will enhance our ability to deliver service excellence, skilled labourers and world class products to customers across Canada, across industry applications."

"After 40 years of maintaining Canada's lighting, we feel humbled to have been widely accepted as the industry expert and confident that ENS will continue the same passion and professionalism for years to come," Graham Wark, President and CEO of OSRAM SYLVANIA LTD, remarked.

### **About Energy Network Services Inc.**

Founded in 1992, Energy Network Services is a well-known and respected energy management company, specializing in energy efficient lighting and lighting maintenance projects. ENS leads in the provision of innovative and cost-effective services for improving energy performance for commercial, industrial, and institutional facilities in the private and public sectors. Their expertise extends to all stages of an energy management project; planning,



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implementation, financing, and monitoring. For more information, visit <http://www.ensinc.ca/>.

**About OSRAM SYLVANIA LTD**

OSRAM SYLVANIA LTD is the Canadian operation of OSRAM SYLVANIA. OSRAM SYLVANIA is a leader in lighting solutions and services, specializing in innovative design and energy saving technology. The company sells products for homes, businesses and vehicles primarily under the SYLVANIA brand name, and also under the OSRAM brand. Headquartered in Danvers, Mass., OSRAM SYLVANIA is the North American operation of OSRAM GmbH, a subsidiary of OSRAM Licht AG. For more information, visit [www.sylvania.com](http://www.sylvania.com) or follow us on [Facebook](#) and [Twitter](#).

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